



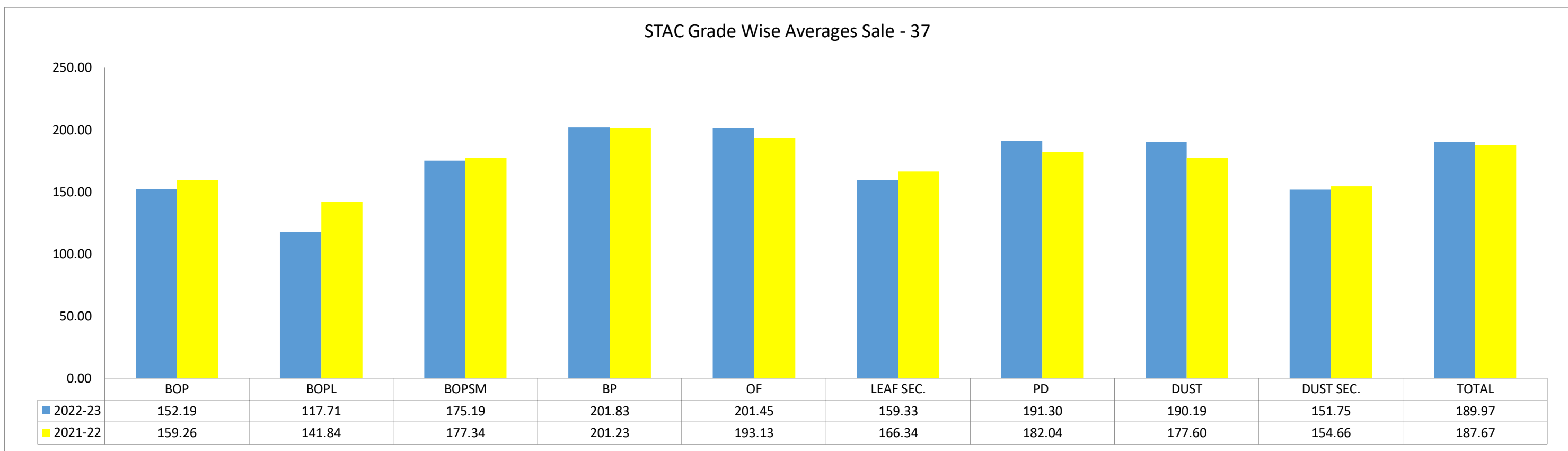
J THOMAS & COMPANY PRIVATE LIMITED  
SILIGURI MARKET SYNOPSIS - Sale 37(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Select few best category teas were steady to occasionally dearer.</li> <li>* Good and medium categories teas were easier and lower following quality.</li> <li>* Plainer categories were barely steady.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Good and best category teas were easier and lower following quality.</li> <li>* Medium categories were barely steady.</li> <li>* Plainer varieties were steady.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Internal mainstay of the market.</li> <li>* Regional packeteers and Northern India were active.</li> <li>* Western India operated.</li> <li>* HUL &amp; TCPL operative</li> </ul>	<ul style="list-style-type: none"> <li>* Western India active on the liquoring sorts.</li> <li>* Internal and Northern India lent good support.</li> <li>* HUL &amp; TCPL Active</li> </ul>

	AUCTION AVERAGES								
	2022/23			2021/22			UPTO SALE 37		
	Sale 37	Sale 36	+/-	Sale 37	Sale 36	+/-	2022/23	2021/22	2020/21
LEAF	173.26	184.46	-11.20	166.33	169.89	-3.56	190.83	189.24	236.56
DUST	171.53	171.48	0.05	152.39	159.07	-6.68	183.57	176.02	226.91
<b>TOTAL</b>	<b>173.06</b>	<b>182.92</b>	<b>-9.86</b>	<b>164.62</b>	<b>168.68</b>	<b>-4.07</b>	<b>189.97</b>	<b>187.67</b>	<b>235.32</b>

SALE		STAC AUCTION AVERAGES							
		30	31	32	33	34	35	36	37
		2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23	2021/22
LEAF	2022/23	189.42	189.00	188.43	182.02	181.80	187.43	184.46	173.26
	2021/22	178.33	181.02	171.22	171.04	175.53	170.58	169.89	166.33
DUST	2022/23	183.07	187.29	179.58	177.91	183.78	174.25	171.48	171.53
	2021/22	169.16	162.77	156.55	163.02	162.83	163.27	159.07	152.39
TOTAL	2022/23	188.66	188.79	187.41	181.52	182.06	185.75	182.92	173.06
	2021/22	177.27	178.64	169.41	169.84	173.79	169.58	168.68	164.62

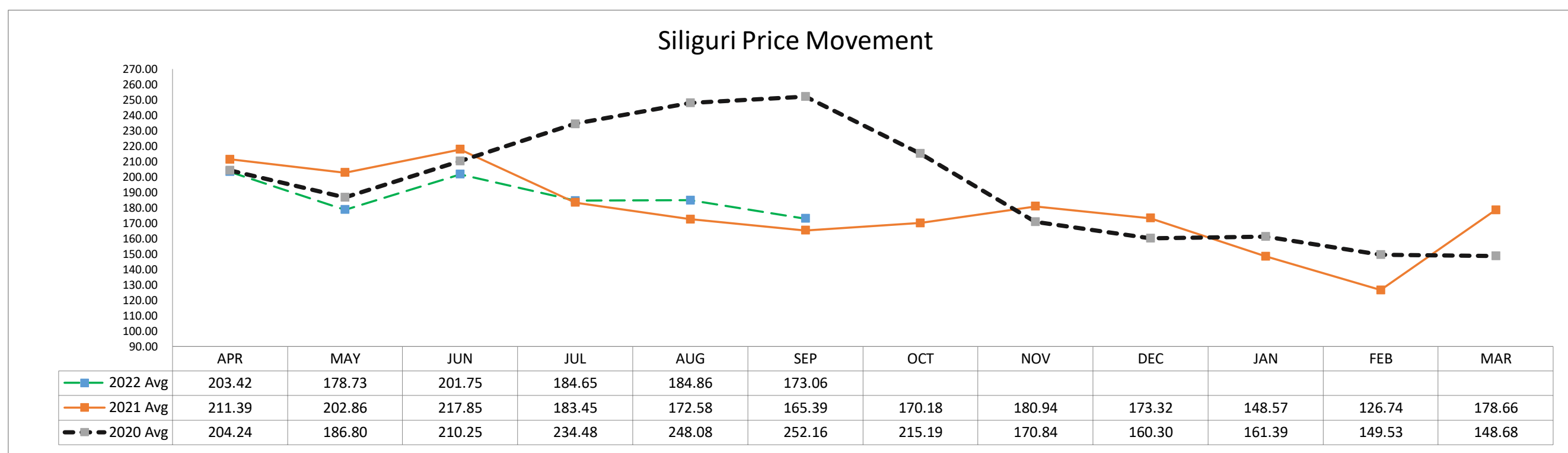


	OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)											
	THIS SALE				LAST SALE				UPTO SALE 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3607836.6	2510320.6	175.53	30%	2952822.6	2101595.0	185.98	29%	56672251.5	40273792.1	191.85	29%
FANNINGS	1186568.2	769155.4	176.78	35%	1047699.4	761035.8	193.19	27%	18744553.1	13113254.6	201.45	30%
LEAF SEC.	492644.0	406287.8	152.53	18%	367614.2	298581.2	151.53	19%	7352687.0	5730958.4	159.33	22%
<b>LEAF TOTAL</b>	<b>5287048.8</b>	<b>3685763.8</b>	<b>173.26</b>	<b>30%</b>	<b>4368136.2</b>	<b>3161212.0</b>	<b>184.46</b>	<b>28%</b>	<b>82769491.6</b>	<b>59118005.12</b>	<b>190.83</b>	<b>29%</b>
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	465382.5	379728.5	177.47	18%	493536.3	366474.8	180.97	26%	8311920.4	6419949.1	190.92	23%
DUST SEC.	115130.0	99252.7	148.82	14%	106992.6	91620.2	147.38	14%	1867208.0	1483723.5	151.75	21%
<b>DUST TOTAL</b>	<b>580512.5</b>	<b>478981.2</b>	<b>171.53</b>	<b>17%</b>	<b>600528.9</b>	<b>458095.0</b>	<b>174.25</b>	<b>24%</b>	<b>10179128.36</b>	<b>7903672.56</b>	<b>183.57</b>	<b>22%</b>
<b>TOTAL</b>	<b>5867561.3</b>	<b>4164745.0</b>	<b>173.06</b>	<b>29%</b>	<b>4968665.1</b>	<b>3619307.0</b>	<b>183.17</b>	<b>27%</b>	<b>92948620.0</b>	<b>67021677.68</b>	<b>189.97</b>	<b>28%</b>

LEAF	OFFER / SOLD QUANTITY & AVERAGE PRICE											
	THIS SALE				LAST SALE				UPTO SALE 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	5287048.8	3685763.8	173.26	30%	4368136.2	3161212.0	184.46	28%	82769491.6	59118005.1	190.83	29%
2021-22	4508202.0	3359269.6	166.33	25%	4613670.8	3580693.4	169.89	22%	78997832.9	59037827.9	189.24	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	580512.5	478981.2	171.53	17%	600528.9	458095.0	174.25	24%	10179128.4	7903672.6	183.57	22%
2021-22	644831.5	471130.5	152.39	27%	654944.6	449990.6	159.07	31%	11778019.4	7987510.9	176.02	32%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	5867561.3	4164745.0	173.06	29%	4968665.1	3619307.0	183.17	27%	92948620.0	67021677.7	189.97	28%
2020-21	5153033.5	3830400.1	164.62	26%	5268615.4	4030684.0	168.68	23%	90775852.3	67025338.8	187.67	26%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 37			2021/22		UPTO SALE 37		
	Sale 37	Sale 36	2022/23	2021/22	2020/21	Sale 37	Sale 36	2022/23	2021/22	2020/21
BELOW 100	1.0	1.6	5.7	0.1	0.1	1.0	2.6	3.3	0.5	0.5
BETWEEN 100.00-119.99	22.5	20.0	17.8	11.8	0.7	11.2	12.3	12.8	10.2	0.7
BETWEEN 120.00-139.99	13.6	10.1	10.5	14.6	1.3	11.6	12.1	9.3	13.5	1.8
BETWEEN 140.00-159.99	10.4	8.0	7.1	11.8	2.6	15.4	10.2	10.9	19.1	4.6
BETWEEN 160.00-179.99	10.9	9.5	6.4	11.3	6.4	19.9	20.1	13.1	14.7	5.1
BETWEEN 180.00-199.99	7.6	9.3	6.2	8.4	5.9	10.8	13.7	9.6	10.9	6.6
BETWEEN 200.00-219.99	7.9	8.6	8.0	10.5	9.5	13.4	11.5	10.9	9.7	15.2
BETWEEN 220.00-239.99	11.2	11.7	9.0	9.4	25.7	12.3	8.3	12.0	9.5	22.5
BETWEEN 240.00-259.99	6.3	8.0	9.5	7.0	16.6	3.2	6.5	8.3	6.0	24.2
BETWEEN 260.00-279.99	4.1	5.1	6.7	5.2	17.0	1.1	2.8	5.3	3.0	15.1
BETWEEN 280.00-299.99	3.1	4.8	4.7	4.5	9.5	0.0	0.0	2.5	1.6	3.1
300 AND ABOVE	1.4	3.2	8.4	5.4	4.6	0.0	0.0	2.1	1.3	0.8

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
38	138983	12043	151026	125420	11642	137062	13563	401	13964
39	134890	12582	147472	134768	13286	148054	122	-704	-582
41	117683	10729	128412	0	0	0	117683	10729	128412
TOTAL	391556	35354	426910	260188	24928	285116	131368	10426	142376



STAC BUYING (ALL TEAS) FOR THE Sale 37											
	CTC LEAF			DUST				TOTAL			
	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%		
OFFER	5,287,048.8			580,512.5				5,867,561.3			
SOLD	3,685,763.8			478,981.2				4,164,745.0			
SOLD %	70%			83%				71%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	1,119,939.4	180.77	30%	N.India	162,592.0	177.42	34%	Local	1,213,253.6	180.94	29%
N.India	815,151.8	171.23	22%	Local	93,314.2	182.94	19%	N.India	977,743.8	172.26	23%
W.India	450,856.2	172.51	12%	W.India	82,678.4	165.41	17%	W.India	533,534.6	171.41	13%
R.Pack	424,001.0	228.95	12%	HUL	41,984.8	155.09	9%	R.Pack	430,568.2	227.82	10%
HUL	263,170.6	133.67	7%	Others	40,324.0	159.08	8%	HUL	305,155.4	136.62	7%
Packeteers	233,138.6	155.87	6%	TCPL	19,203.2	208.57	4%	Packeteers	250,662.9	153.38	6%
TCPL	197,697.8	113.37	5%	Packeteers	17,524.3	120.25	4%	TCPL	216,901.0	121.80	5%
Others	118,207.4	150.20	3%	C.India	11,068.4	187.97	2%	Others	158,531.4	152.46	4%
C.India	34,347.4	177.71	1%	R.Pack	6,567.2	155.08	1%	C.India	45,415.8	180.21	1%
Exports	28,584.4	132.87	1%	Exports	3,724.7	114.96	1%	Exports	32,309.1	130.81	1%
S.India	390.0	231.00	0%					S.India	390.0	231.00	0%
TOTAL	3,685,763.8	173.26		TOTAL	478,981.2	171.53		TOTAL	4,164,745.0	173.06	

DOOARS BATTING ORDER (STAC+CTTA) Sale 37				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	257059.70	327.77	252,470.80	301.49
KARTICK	188562.00	315.15	253,467.60	303.82
HOPE	251943.90	313.86	254,303.50	284.29
DANGUJHAR	339526.80	313.00	407,418.60	308.81
JITI	329319.70	311.12	306,824.20	295.45
ANANDAPURROYAL	153299.60	308.19	206,684.60	301.58
GULMA	424812.90	307.51	462,362.50	295.91
SANKOS	427610.28	303.03	346,780.20	269.20
KUMARGRAM	335942.70	302.84	355,569.70	285.53
LEESHRIVER	411779.70	301.16	331,584.30	276.99
DIANARAMBARI	161960.20	298.28	184,365.30	288.30
GHATIAROYAL	478651.60	296.97	453,078.80	288.15
HILLAROYALE	181451.20	296.93	141,715.20	278.12
CHALOUNI	216349.90	295.80	213,515.30	287.61
BHARNOBARIROYAL	277390.70	290.76	108,247.40	222.31
AIBHEEL	630548.85	290.75	584,649.90	275.60
MEENGLAS	534915.80	287.21	324,666.80	288.70
RYDAK	448814.20	286.12	611,941.60	287.16
BARADIGHI	303692.50	284.22	411,988.00	280.12
BINAGURI	576408.70	284.06	695,202.10	274.38
ARYAMANSPECIAL	169163.00	282.44	118,079.10	276.61
GANDRAPARA	372815.40	279.35	523,393.40	268.12
CHENGAMARI	534888.30	277.71	302,468.70	262.78
NOWERANUDDY	217331.80	277.56	296,682.70	253.02
NANGDALA	249160.50	276.94	235,653.60	253.52

\* Above 30,000 Kgs.